

Tele-Seminar Notes
Norm Reid Interviews
Caryn McKinney & Mark Klee

Turning Post-Bankruptcies Into Gold

1. **Definitions:**
Post-Bankruptcies / After-Bankruptcy-Fails:
2. **How Does the Current Sub-prime/foreclosure Market Situation Affect Post-Bankruptcy Leads?**
3. **The Difference Between the Bankruptcy List You Can Get From the County and “After-Bankruptcy-Fails” Leads?**
4. **Myths About Bankruptcy Investing: Explained & Debunked**
5. **Specific Benefits of Post Bankruptcy leads?**

6. Ins and Outs of Bankruptcy Process: What's Important:

Chapter 7-

Chapter 13-

7. Steps on Getting These Leads

1. _____

2. _____

3. _____

4. _____

5. _____

8. What Type of Deals You'll Get From this Strategy

9. How to Effectively Sell These Deals

To See Mark & Caryn's Step by Step Method to Get a Stead Stream of These Leads Go to: www.PostBankruptcyDeals.com