

**Tele-Seminar Notes for
Lou Brown**

**"There's One Thing That Could Change the Way
You Do Deals Forever and Enable You to Generate More Cash
From Every Deal With Less Effort."**

(To make things even better, I'm going to show you not 1, but 5 things, that when combined, have a cumulative exponential effect.)

Note: You can copy/paste this text into Microsoft Word or other text editor program and be able to type your notes right into the spaces provided, or simply print this page out and take notes by hand.

Below are the primary topic areas that we will be covering. There will be many sub categories of each of these topics, so we've left plenty of space for notes.

1. How to create a steady monthly cash flow by structuring a correctly balanced investing formula:

10 % Bread & Butter Deals:

Types-

90 % Windfall profits & Long term passive income:

Types-

When things get UN-balanced, then what?

Result-

2. Most investors unknowingly leave excessive amounts of money on the table. Here are some innovative ways to leave Less or No 'money on the table' on your very next deal:

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3. How to get MORE out of your prospect, at the kitchen table; What you can do, what to say, what not to say, how to structure various types of transactions, all so you BOTH get more of what you want.

4. How to set yourself up to start doing up to 10-15 high-profit deals every month.

5. Maximizing the rest of 2006: Your 75 day Action-Plan to get the most out of the rest of this year...Starting tomorrow morning!

Lou Brown's Secrets of Buying, Selling, Holding & Negotiating

See Details at:

www.RICHCalls.com/loubrown