

Tele-Seminar Notes for
Norm Reid Interviews
Don DeRosa

- **How to Get Find Private Money Lenders**
- **How to Get Them to Give You \$\$ • What You Need to Know About Structuring Deals Using Private Money**

The Ins & Outs of getting and using Private Money in Today's Market Economy

The important “system” behind continuing to attract private money into your business

What makes a 'perfect' private lender...Not everybody with money is a “perfect lender”

Face to face with people with money: How to do it, what to say, what tools to use to 'sell'

How much to get? Covering purchase, down payments, full purchase price, insurance costs, holding costs, rehab costs...

Compelling Reasons why every investor, regardless of experience needs more private money lenders standing on 'ready'

How to locate private money people

Ways to find them

What not to waste your time on

How to structure the deal, when you're using a private money source. How to protect YOU and the money person

Deal structure

Disclosures

What paperwork you'll need

Using private funds on high-end deals

See Information Don's Double Money-Back Guarantee Offer for His "Getting Private Money Done for You Solution"

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