

Tele-Seminar Notes for

Norm Reid Interviews

Than Merrill

(Serious Investor & Star of A & E's Flip This House)

**Targeted Marketing Strategies
for Finding Qualified Buyers & Sellers...**

Note: You can copy/paste this text into Microsoft Word or other text editor program and be able to type your notes right into the spaces provided.

1. What Types of Real Estate Deals & Transactions Than & Paul are doing that allow them to do 300 deals in 2+ years

2. Logistically Speaking....How to do 300 deals in 2+ years and still have a life

3. How this eliminates the 'emotional' buy from distressed homeowners

4. How to Battle the Current Economy & Market Conditions with strategies where those factors don't much matter

5. How Than & Paul get 200 qualified leads every month

6. How to narrowly target-market or segment who you're promoting to so you get a better rate of return on your advertising

7. How to find buyers with money who can close quickly

8. How to do effective marketing with a shoestring budget

9. How to set up your marketing campaign to ONLY bring in the exact number of qualified buyers and sellers that you need

**See Andy's 3 Part Formula System that Generates
Awesome Results in Today's Market www.LearnFromThan.com**